

## Profiles of the Month - Dezember 2023/Januar 2024

### Top business and technology requests

Are you looking for **sales partners or suppliers abroad**? You are searching for **research and innovation partners**? **Browse now** through our selection of top current profiles of the month!

#### Greek company seeks manufactures of innovative irrigation products to distribute

The Greek company is established on the island of Crete and is specialised in trade of farm tractors, agricultural machinery and supplies, gardening tools, irrigation systems, air-conditioners and sanitary ware. The company is seeking for smart irrigation systems and innovative irrigation technologies for open field and green houses. Cooperation in a form of a commercial agency agreement or distribution services agreement is envisaged.

**Request more information:** [BRGR20231103009](#)

#### A Finnish startup is looking for a manufacturer of plastic cold pools

A startup company that sells cold pools to consumers is looking for a pool supplier from the EU to replace a Chinese supplier. The pools are durable adult-sized barrel and bathtub-style pools that need to withstand UV-light and outdoor temperatures since they can be used both outdoors and indoors. The volume of the basic pool is 350 litres; premium versions of the pool are bigger. Premium pools are inflatable and made from standup paddleboard (SUP-board) like material. The basic pool has inflatable and solid PVC parts.

**Request more information:** [BRFI20231026001](#)

#### Romanian company seeks to acquire medical equipment and services

The Romanian company seeks to partner with other organizations to share best practices and develop innovative solutions for the efficient and sustainable delivery of medical services, including the acquisition of medical equipment under commercial agreement.

**Request more information:** [BRRO20231009001](#)

#### Italian start-up seeks AI suppliers to develop its cutting-edge athletic performance software

An Italian start-up is developing a user-friendly and powerful software to unlock athletic potential and prevent injuries with AI-driven movement analysis. It is seeking AI specialists skilled in image recognition, preferably with previous experience in the domains of physiology or injury prevention. Along with it, they are eager to get in contact with companies having one or more of the following competences: - UX (user experience) design; - applications' visually engaging design.

**Request more information:** [TRIT20231030014](#)

### Seeking manufacturers of corrugated and grey cardboard box packaging machinery

Spanish distributor is looking for manufacturers of corrugated and grey cardboard box packaging machinery, and digital binding equipment. The kind of partnership sought is distribution agreement.

**Request more information:** [BRES20230928006](#)

### Latvian cooperative of vegetable production is looking for vacuum packaging device

A cooperative from Latvia is looking for vacuum packaging device (VPD). VPD should manage to pack at least 1100 units of 5 kg products (eg. potatoes, carrots, onions) per day. The VPD equipment must have two packing chambers, double sealing seam, productivity of at least 300m<sup>3</sup>/h. The VPD should contain memory programming and function of injecting gas, which is controlled by means of sensors.

**Request more information:** [TRLV20230608006](#)

### Looking for knowledge and the industrial capacity to assemble 2 rigid panels by gluing to make sandwiches panels

A Belgian company has patented a solution which reinforces regular marble slabs and ceramic tiles. thanks to a revolutionary backing board. They now look for partners having the knowledge and the industrial capacity to assemble 2 rigid panels by gluing, to make sandwiches panels. Partners with the necessary expertise are sought from Germany, Italy and Spain for manufacturing or technological agreement.

**Request more information:** [TRBE20230825009](#)

### Ukrainian manufacturer of industrial lifting systems is looking for commercial distributors

A Ukrainian company specializing in manufacturing industrial cranes is looking for distributors which can offer technical assistance (installation and maintenance) abroad. They offer also other range of products and technical assistance in order to help clients to find out the best option for their needs.

**Request more information:** [BOUA20231103017](#)

### A Polish film company is looking for partners from the film industry

A Polish film company with several years of international experience in the production of both feature films and documentaries is looking for foreign partners from the film, production and distribution industries. The company is qualified to prepare sustainable development plans.

**Request more information:** [BOPL20231102006](#)

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