

Profiles of the Month November 2024

Top business and technology requests

Are you looking for **sales partners or suppliers abroad**? You are searching for **research and innovation partners**? **Browse now** through our selection of top current profiles of the month!

French company is looking for a sterilized beverage production line in Europe to manufacture branded drinks

The company is seeking a bottling partner based in Europe for their innovative matcha latte product under an outsourcing agreement. The subcontractor should handle bottling and packaging services. The product will be used for retail distribution across multiple outlets. The main advantages include high-quality production, efficient service, and flexibility. The company seeks long-term partnership with competitive pricing and scalable production capacity.

➔ Request more information: [BRFR20240913004](#)

French company seeks solution for eliminating bacteria from high-quality vanilla (beans or powder)

The French company imports vanilla powder or beans of the highest quality, so the product is very sensitive. The SME seeks partner able to provide a machine for treatment in order to eliminate bacteria. It must preserve the vanillin and moisture to retain the organoleptic qualities. The SME is therefore looking for a complete machine capable of effectively decontaminating the product and also equipped with a sterile outlet for vacuum packaging.

➔ Request more information: [TRFR20241007025](#)

Environmentally conscious Danish interior design company seeking European manufacturer for sustainable home textiles

A Copenhagen-based interior design company focused on sustainable home textiles is looking for a European manufacturer. The company specializes in transforming deadstock materials into high-quality, limited-edition interior pieces, including shower curtains, curtains, and textile art. They aim to find a manufacturer who shares their commitment to quality and sustainability for long-term collaboration.

➔ Request more information: [BRDK20240913014](#)

Polish SME manufacturer of poppy seeds fillings looks for a supplier of semolina

The Polish SME is a manufacturer of poppy seeds fillings for bakery and confectionery. The company is seeking for a supplier of semolina, with the capacity of 15 tons per year. A supplier agreement is sought.

➔ Request more information: [BRPL20240912014](#)

A Korean SME manufacturing the world's first electric tilt-rotor delivery and surveillance drone is seeking commercial partners

A Korean SME has developed the world's first electric tilt rotor drone for surveillance and delivery purposes. Compared to other VTOLs or multi-copter drones, this tilt rotor drone offers high wind resistance, greater flight distance, and double the flight speed. The company is seeking commercial partners.

 **Request more information:** [BOKR20241014001](#)

Partner for creation and implementation of advanced AI-based software that leverages technologies such as ML, NLP, NLG and cloud integration to support users in tasks and automate processes

The solution will serve, among others, to personalize services, as a customer/agent assistant, to automate administrative support.

 **Request more information:** [TRPL20241002004](#)

Slovak SME offers modular solar power bank to power devices without electrical cables

A Slovak SME seeks companies, agents as well as distributors for its solar generator. The solution is a large modular solar power bank. The electricity produced is stored in a battery storage unit, which is then used to power the desired device, which can be various temperature sensors, camera systems, alarms, lamps, illuminated signs, directional signs, various antennas, etc. The company offers cooperation under commercial agreement to partners in EU countries especially in the southern part.

 **Request more information:** [BOSK20241009004](#)

Hungarian manufacturer of photocatalytic air disinfectant devices is looking for European companies to represent its products in foreign markets.

The Hungarian developer and manufacturer of photocatalytic air disinfectant devices is looking for partners to distribute these products and to provide market support for them in European countries. The company is interested in signing distribution services or commercial agency agreements. Also they would work with manufacturers of the means of transport who are in need of an active air disinfection solution for their fleet of vehicles.

 **Request more information:** [BOHU20241010010](#)

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