

## Profiles of the Month

### December 2025 / January 2026

#### Top business and technology requests

Are you looking for **sales partners or suppliers abroad**? You are searching for **research and innovation partners**? **Browse now** through our selection of top current profiles of the month!

#### Bulgarian SME is looking for partners for honey processing innovation

Bulgarian company specializing in the production, processing, and packaging of honey and bee products is looking for technical expertise and cooperation in the further development and optimization of automated honey processing and packaging systems. The SME manages the full production chain — from its own certified organic apiaries to advanced processing and packaging facilities compliant with GMP and HACCP standards. The company is among the largest honeycomb producers in Europe and interested in reaching new markets by building strategic partnerships.

**Request more information:** [BRBG20251107009](#)

#### Colombian bio-refinery seeks European partners for collaboration in bio-based, renewable, and circular technologies

A Colombian bio-refinery specialized in sustainable biodiesel and glycerin production seeks European partners for two-way collaboration in bio-based products, renewable energy, and circular technologies. The company aims to act as a regional partner to commercialize European innovations in Latin America and to co-develop scalable solutions that promote decarbonization and circular bioeconomy practices. The partnership model is designed to be bidirectional: European partners contribute technological innovation and expertise, while the Colombian company provides industrial infrastructure, certified raw materials, and access to regional markets.

**Request more information:** [BRCO20251028017](#)

#### Latvian SME is looking for a production line to produce gluten-free vegan cookies

A family-owned business from Latvia is looking to buy a specific small production line to produce gluten-free vegan cookies. The small production line must allow for an automated process from the moment the dough is fed into the machine (manual work) to the moment the trays on which the cookies are placed are received and can be placed in the oven for baking. Production capacity 20-50 kg of cookies/per hour, designed for 220V.

**Request more information:** [TRLV20251028009](#)

#### Lithuanian manufacturer and wholesaler seeks suppliers of electrical materials

A Lithuanian company active in manufacturing and wholesale of electrical installation materials supplies cables, wiring elements, lighting products, switchboards and polyethylene pipes. It seeks cooperation with wholesalers, distributors, installers and manufacturers interested in supply or subcontracting agreements in the electrical and construction fields. Preference is given to partners offering innovative or technologically advanced solutions that complement the company's existing product range.

**Request more information:** [BRLT20251031008](#)

### **Lithuanian company is searching for partners in drone navigation technologies**

A Lithuanian company specializing in unmanned aerial systems, including fixed-wing jet-powered and FPV platforms, is seeking partners or technology providers capable of developing or adapting a navigation solution for drones operating in GPS-denied environments. The company is interested in collaborating through a technology partnership or joint development agreement to integrate the solution into its existing UAV platforms.

**Request more information:** [TRLT20251105001](#)

### **Spanish Manufacturer of pump components seeks agents for biogas sector in Germany**

The Spanish (Basque) company is a specialized manufacturer of stators and rotors for Progressive Cavity Pumps (PCP), both original designs and duplicates, for the leading PCP brands. Their products are used in diverse industries, e.g. food industry, industrial sector and manufactured under ISO 9001:2015. The company is looking for a commission-based sales agent with expertise in the biogas sector.

**Request more information:** [BOES20251106002](#)

### **Ukrainian industrial equipment manufacturer seeks commercial or production partners**

The Ukrainian company located in the north-west region of Ukraine proved itself to be a leading representative of industrial equipment in its region. The company designs and manufactures up-to-date equipment of different types and dimensions made of different materials for chemical, oil-refining, gas-processing, food and other industries as well as for agriculture. To establish long-term cooperations under commercial agency or manufacturing agreements, the SME is looking for agents who will present their products and industrial companies as partners for manufacturing agreements.

**Request more information:** [BOUA20251106014](#)

### **UK medical diagnostics firm is looking for global partners for rapid sepsis test device**

UK based in-vitro diagnostic medical device developer seeks commercial agreements with international pharmaceutical or medical diagnostics distributors to supply hospitals and researchers with a novel rapid test for sepsis and inflammation. The company envisages a long-term collaboration with distributors, beginning with market entry support and progressing to joint marketing and clinical validation activities. For licensees, the relationship is expected to evolve from initial technology transfer to co-development of diagnostic or therapeutic applications, with ongoing technical support and potential joint IP development.

**Request more information:** [BOGB20251110009](#)

**Find your "Perfect Match"!** The profiles in the network's database are always up-to-date. Request more information to get in touch. Search now!

 [In the EEN database](#)

**Get in touch with the EEN Hessen-Team!** Would you like to receive a message as soon as a matching profile is online? Or create your own search profile? We will be happy to advise you personally!

 [Contact us!](#)